

DIRECTORY

Enterprise & Employability Booklet developed in partnership with
The Highland Council & Scotland's Enterprising Schools



Information & opportunities for
young people in the Highlands



Skills for Learning, Life and Work



Developing Employability & Enterprise Skills for Learners from 3-18

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DYW | Developing the
Young Workforce

NOTES:

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Duration	Possible costs
Various – support, advice and possible funding for secondary schools, particularly	None
Flexible	None
Summer school	Contact Organisation
Various programmes and opportunities	Usually free, contact Organisation
Meet once per week over 15 week period	Free
Flexible	None
Runs over academic year with optional opt out after Christmas	£100 to register each company (not per school)
Full day and half day workshops	Contact Organisation
Variety of lesson plans to suit needs	None - free to use booklet
Flexible to suit needs - direct access to local employers	Free
1 month	£10 seed funding
Various to gain nationally recognised awards	None
Various dependent on course	Contact Organisation
Activities predominantly aimed at practitioners and post-school - flexible	Contact Organisation

Age / Stage	Page	Programme
Secondary	14	HISEZ fusion
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Scotland's Enterprising Schools

Schools throughout Scotland engage in enterprise activity. For some this can mean a one-off event, for others enterprise is a way of life, it is the way in which the curriculum is delivered and the way young people learn.

One of the ambitions of the Scotland CAN DO framework is "to achieve an education system with entrepreneurship and innovation at its core, seizing the opportunities presented by Curriculum for Excellence". This is why Scotland's Enterprising Schools was developed.

Scotland's Enterprising Schools helps schools embed the Developing the Young Workforce strategy, Building the Curriculum 4, HGIOS (4th Edition) and supports the realisation of the ambitions set out by the newly developed career education and work placement standards.

The project was developed to:

- Recognise schools for their work in this area and provide a platform for sharing good practice
- Encourage schools, from ELC through and beyond senior phase, to develop a whole-school approach to enterprise and entrepreneurial thinking
- Make resources available for teaching staff to support enterprise activity and encourage entrepreneurial thinking

The Vision of Scotland's Enterprising Schools is:

- To inspire all young people to develop a CAN DO attitude that will enable them to reach their full potential.

The Mission of Scotland's Enterprising Schools is:

- To support education practitioners to cultivate an innovative and creative curriculum that motivates young people to be all they can be in learning, life and work.

Young people need to be prepared for a world that is changing rapidly. Many of the jobs they will do when they leave school do not yet exist and they will probably have several jobs during their lifetime. They need to have the skills and attitudes to cope with an unpredictable future, to be able to deal with setbacks and disappointments in a positive way, and to continue

to learn for the rest of their lives.

Scotland needs people who are enterprising and entrepreneurial whatever their chosen career path, young people who are prepared and ready for the world of work, including self-employment, equipped to make an effective transition from education to work and make a contribution to Scotland's economy. From the earliest age, children have a natural ability to be enterprising and it is important for that ability to be nurtured throughout their education.

We are working in partnership with Highland Council to develop a programme of CPD to support teachers to deliver enterprising programmes. Details will be posted on the CPD calendar. This resource booklet will be developed further over this academic year to capture the full range of enterprise opportunities.

In the meantime you can find many resources, ideas and links to key partners, for all ages and stages, on our website. Sign up for free resources and professional learning at:

<http://enterprisingschools.scot/>



Duration	Possible costs
Bespoke projects and consultation	Contact Organisation
Classroom session and resources to tailor to needs	Free
Various & flexible – variety of programmes available	None
Various – teachers request employer input	None
Flexible to meet needs	None
Flexible – duration dependent on school establishment	£270 for the rice
Flexible - online resource with employer offers	None
1 month or as part of 8 week programme.	£1 seed funding
Flexible. Classroom and online resources	None
Various – creative writing workshops and story telling	Contact Organisation
Various & flexible	None - £270 for rice challenge
Various – can offer 2 day training programme to pupils and/or practitioners & support with social enterprise development	None
Customised to meet you needs	Contact Organisation
Variety of programmes to suit needs	Contact Organisation
Hands-on science activities to suit your needs	Contact Organisation
1 month	£5 seed funding
Flexible	Contact Organisation
Can be tailored to meet your needs	Contact Organisation
Variety of programmes	Contact Organisation
Voluntary learning outside school hours	Contact Organisation
Digital resources – access at any time	None
STEM Activity Centre – variety of activities usually half-days	None

Summary

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1. Bright Yellow Thinking

Bright Yellow Thinking supports learning in schools across Scotland with our experience in enterprise education, personal skills development and entrepreneurial workshops. Our programmes, aimed at 10-18 year olds, help young people develop the 'soft skills' needed to succeed in a challenging world. Our facilitators have business backgrounds and experience of working closely with education and are experts in linking business knowledge with learning.

Children and young people enjoy activities that are fun, competitive and interactive and are delivered enthusiastically.....that's what we aim to do as that's when the best learning takes place!

The development of Skills for Learning, Skills for Life and Skills for Work is what we are passionate about.

Target Audience: Ages 10-18

Contact Details: Helen Salt, Managing Director

Email: helen@brightyellowthinking.com

Telephone: 07841 656228

Website: <http://brightyellowthinking.com/index.html>

2. Career Development Institute (CDI)

The Career Development Institute (CDI) is the UK-wide professional body for everyone working in career development, including career educators/teachers / lecturers, career coaches/advisers and people working in Talent Management and outplacement in HR.

School Affiliate Membership of the CDI offers practical support and professional development for those involved in leading, devising and delivering career related activities in schools, especially for those with responsibilities for delivering on the Career Education Standard. Good career education needs contributions and commitment from a number of partners with differing levels of expertise and understanding, as well as varied access to learners and to the curriculum. Taking stock of current provision, being aware of existing good practice and the latest



developments, and identifying areas of improvement, can be key to finding success with effective career education.

Target Audience: All practitioners

Contact Details: Vivienne Brown, Ground Floor, Copthall House, 1 New Road, Stourbridge, DY8 1PH

Telephone: 01384 376464

Email: Vivienne.brown@gmail.com

Website: www.thecdi.net

3. Children's Parliament

Children's Parliament works with schools across Scotland to promote children's rights, participative practice and listening to children's voices. Through our bespoke projects and consultations, children gain confidence, develop pro-social and communication skills, use their imaginations to find creative solutions to problems, and build positive and mutually respectful relationships with their peers and adults. This engagement supports wider enterprising work that schools develop through Curriculum for Excellence.



Target Audience: All ages

Contact details:

Address: Children's Parliament, Summerhall, Edinburgh, EH9 1PL

Telephone: 0131 558 9030

Email: Info@childrensparliament.org.uk

Website: http://www.childrensparliament.org.uk/

4. Children's University Scotland

Children's University Scotland provides children aged between 7 and 14 (and aged 5 and 6 with parental support) with the opportunity to take part in exciting, interactive and voluntary learning activities outside of normal school hours.

By taking part, children can collect credits and gain certificates, which we present at Children's University graduations, at real 'grown-up' universities, with real caps and gowns.



Target Audience: Senior Phase pupils in S5 & S6 (ages 16-18)

Contact Details: Linda Thomas, Highland & Moray Company Programme

Telephone: 07825 616141

Email: highlandmoray@yes.org.uk

Website: <http://hi-hope.org/directory/listing/young-enterprise-scotland-highland-moray-area>

34. Youth & Philanthropy Initiative (YPI)

The Youth and Philanthropy Initiative (YPI) is an active citizenship programme that raises awareness amongst young people about philanthropy and their local community.

Each participating school, each year is responsible for directing a £3000 YPI Grant to a local charity through a unique programme of team work, research and competition. YPI Scotland is all about creativity and passion, leaving the four walls of the classroom behind, and supporting the issues young people care most about.



Originating in Canada, YPI is now an international programme and, in 2016/17, is being delivered in 210 secondary schools across Scotland. To date, YPI Scotland has engaged over 135,000 students, providing them with the essential skills and confidence to grant over £2million to thousands of local charities.



Target Audience: Flexible programme that is delivered with a whole school year group (S2-S6). YPI can be delivered through a variety of curricular areas pending the school context. Common models include RMPS, PHSE, English, Business Studies and Social Subjects.

Contact Details: Lynsey Brosnan, YPI Scotland Coordinator

Address: The Wood Foundation, Blenheim House, Fountainhall Road, Aberdeen, AB15 4DT

Telephone: 01224 619 836

Email: lynsey.brosnan@thewoodfoundation.org.uk

Website: www.ypiscotland.org.uk | www.thewoodfoundation.org.uk

calculated risks in business. The Tenner Challenge runs from mid-February to mid-March each year with registration open online the prior November.

Students are pledged £10 and have one month to set up a business – coming up with an idea of a product or service they can sell and gain first-hand experience of what it's like to be an entrepreneur.

The Tenner Challenge is not only about creating a business but it is also about giving back to society. Throughout the Challenge there will be weekly competitions to keep students excited, engaged and motivated. These are simple to enter and aim to showcase all the hard work that students are doing. The weekly competitions are linked to stages of the business set-up and only require an upload of document, image or video clip.

Target Audience: Suitable for delivery in secondary schools and colleges for young people aged 11 to 19.

Contact Details: Mark Armstrong: School Programmes Manager

Address: Rouken Glen centre, Rouken Glen Park, Glasgow, G46 7UG

Telephone: 0141 406 7722

Email: mark.armstrong@yes.org.uk

Website: <http://www.tenner.org.uk/#/>

33c. Company Programme

Young Enterprise deliver and support the [Company Programme](#) - the ultimate enterprise experience wherein young people, aged 16-18, set up and run their own real company over the course of a year. Students in group sizes of 6 to 25 members, work in self-led groups and are supported by local experienced volunteers to develop their business.

Through this programme young people benefit from a practical hands-on experience which will give them a true understanding of how a business works. They will also gain an understanding of how wealth and employment are created. It is their business – they make all the decisions, and experience all the highs and lows of self-employment.

Participants develop experience of key business functions including marketing, financial management, sales, customer care and HR, and gain practical experience of a range of concepts including the market, supply and demand, raising finance, cost, price, profit and competition.



A fundamental principle is that participation is voluntary, enabling children to explore different learning environments and to become independent and confident learners. We engage the wider communities as learning partners in this process.

We support and promote a wide range of innovative learning activities that take place at a huge variety of destinations across the country. Our programme connects the learning that happens in the school environment to that which occurs outside school, in the community, at home, during holidays and with families and friends. CU allows children to explore a wide range of different learning environments, thus broadening their understanding of the wide range of positive destinations available to them in the future.

Target Audience: Primary / Secondary Ages 7-14 (ages 5-6 with parental support)

Contact details: Roseanne Smith, Project & Development Manager

Address: CU Scotland, 21 Castle Street (2nd floor), Edinburgh, EH2 3DN

Telephone: 0131 281 9654

Email: contactus@childrensuniversityscotland.com

Website: <http://www.childrensuniversityscotland.com/>

5. Close the Gap

Close the Gap is a charity working in Scotland on women's participation in the labour market. We work with policymakers, employers and employees to influence and enable action to address the causes of women's inequality at work.

Be What You Want is our campaign to raise awareness of gender stereotyping and occupational segregation, in the context of subject and career choice, among children and young people. The campaign aims to ensure that children and young people are not limited in their expectations and can make informed decisions about their future based on their passions, skills and talent, and not gender stereotypes.

Close the Gap delivers free Be What You Want classroom sessions in schools across Scotland. These sessions look at gender stereotyping and how this relates to subject choice, career choice, and occupational



segregation.

We also supply resources to schools which allow teachers to build activities on gender stereotyping into lesson plans, and to have positive discussions with children and young people about which subjects or careers they might wish to pursue. Our free resource packs include a teacher's information resource, a set of Be What You Want comic strips for use in the classroom, and a set of posters, pens, pencils and erasers.

The aims of Be What You Want align with the objectives of Scottish Government's youth employment strategy, Developing the Young Workforce, which states that equality education should be embedded across Curriculum for Excellence, and addressing gender stereotyping should inform subject choice and career discussions. Using the Be What You Want resources also supports the delivery of Curriculum for Excellence experiences and outcomes. The activities are particularly relevant to the 'Health and wellbeing' outcomes focused on 'Planning for choices and changes', as pupils will explore aspects of different careers and occupations and their associated skills, and build an understanding of the world of work.

For more information on Be What You Want, or to request free resource packs and/or delivery of classroom sessions, contact us.

Target Audience: All ages

Contact details:

Address: Close the Gap, 69 Buchanan Street, Glasgow, G1 3HL

Telephone: 07711926834

Email: lmillen@closethegap.org.uk

Website: www.closethegap.org.uk | www.bewhatyouwant.org.uk

6. Co-operative Education Trust Scotland (CETS)

CETS is an educational organisation that promotes co-operative enterprise and co-operation throughout all levels of Scottish education. The activities and resources of the Trust are guided by the co-operative movement's values and principles which underpin ethical approaches to business.

CETS achieves this by working on projects collaboratively with education institutions and by producing a suite of learning and teaching resources.



33. Young Enterprise Scotland

33a. Fiver Challenge

The Fiver Challenge provides a highly interactive, fun way of introducing financial numeracy, resilience and teamwork in learning for primary school pupils.



Pupils have 1 month to set up a mini business and create a product or service they can then sell or deliver at a profit and engage with their local community.

The Programme runs in Scotland from second week in May to the second week in June. We have designed the programme to support primary teachers in leading and facilitating this challenge and have ready to deliver, practical opportunities to introduce pupils to key employability skills from business planning to marketing and selling!

Target Audience: Suitable for delivery in primary schools and teachers have access to online resources which explain the challenge and how you can run it with your pupils, including activities for curriculum support, case studies and more.

Pupils have a downloadable workbook to help them keep track of their progress, as well as a logbook which they can use to enter the national competition.

Target Audience: Primary School

Contact Details: Mark Armstrong: School Programmes Manager

Address: Rouken Glen centre, Rouken Glen Park, Glasgow, G46 7UG

Telephone: 0141 406 7722

Email: mark.armstrong@yes.org.uk

Website: <http://www.fiverchallenge.org.uk>

33b. Tenner Challenge

The Tenner Challenge provides a highly interactive way for students to develop key skills including creativity, resilience, and problem solving, using real money to take



The Bauer Academy has delivered a number of projects and activities within schools and with school-age children – both those in primary and secondary education. Everything we do can be customised to suit your needs.

Target Audience: All ages

Contact details: Michelle Mackay, Regional Manager

Address: Forth House, Forth Street, Edinburgh, EH1 3LE

Telephone: 0131 475 1345

Email: Michelle.Mackay@bauermedia.co.uk

Website: <http://baueracademy.co.uk/>

32. Tree of Knowledge

At Tree of Knowledge, we deliver first-class inspirational speaking, team building and leadership workshops. We passionately believe in the tangible benefits that these bring. Promoting the importance of fun and working within a broad range of learning environments, we have helped over 1 million young learners, students, teachers and employees to improve their attainment, productivity, and to get the most out of their lives.



Over the past few years, we have developed courses and programmes to upskill young people from Primary and Secondary Schools to ensure they are ready to embrace the world of work. We have also developed a range of specialised programmes to support Looked After and Cared for Children and Young People, Closing the Attainment Gap, Parental Engagement and Career Education.

Target Audience: All ages

Contact details: Dougie Clark

Address: Unit 4 Halbeath Business Park, Kingseat Road, Dunfermline, Fife, KY11 8RY

Telephone: 01383 621648

Email: Dougie@treeof.com

Website: www.treeof.com

Founded in 2006, the Trust has co-operated and collaborated with schools through its **Co-operate to Succeed programme** (modelled on the government's Determined to Succeed strategy), successfully bringing the unique attributes of a co-operative approach to enterprise education.

Target Audience: All ages

Contact Details: Newhouse Distribution Centre, 401 Edinburgh Road, Newhouse, ML1 5GH

Telephone: 0169 873 7576

Email: info@cets.coop

Website: www.cets.coop

7. Create

CREATE inspires, encourages and supports students, staff and the business community to develop the knowledge, skills and motivation needed to realise their potential through enterprise.

We achieve this through:

- events and competitions
- start-up support services
- skills development programmes including the free to use enterprising practitioners programme to develop your practice
- support to educators

Target Audience: Teachers / Practitioners & College Students

Contact Details: Roslyn Thomas, Enterprise Lecturer

Email: roslyn.thomas.ic@uhi.ac.uk

Website: www.createhighland.com



8. Curriculo

Our ambition is clear; we want to EMPOWER young people by building the skills to enable them to make GREAT decisions about their future career with clarity and a sense of purpose.

We have developed 3 sequential programmes for young people and their educators.

- An Introduction to Skills for Work – Primary P5-7 Age 10-12



- Making the most of my Skills and Strengths – Lower Secondary Age 12-15
- Curriculo Industry Engagement Programme – for those aged 16+ – upper senior phase Secondary, College and University Students

Target Audience: Primary/secondary

Contact Details: Karen Glen

Address: 6 Lancaster Crescent Lane, Glasgow, G12 0RS

Telephone: 07766 566909

Email: karen.glen@curriculosolutions.com

Website: <https://www.curriculosolutions.com/>

9. Founders4Schools

Our mission is to inspire students and prepare them for the rapidly changing world of work.

We do this by enabling teachers to invite business leaders into the classroom in just 4 minutes.

Our online platform is a free service, connecting teachers with leaders of successful growing businesses in their community.



Target Audience: Ages 8-19

Contact Details: Colette Filippi

Address: 101 Euston Road, London NW1 2RA.

Email: teachers@founders4schools.org.uk

Website: www.founders4schools.org.uk

10. GlobalScot

The GlobalScot initiative is delivered by Scottish Enterprise and is a unique international business network committed to the growth of the Scottish economy.



Scottish organisations have free, unrivalled access to the knowledge, advice and contacts of over 600 high profile Scots and those with an affinity with Scotland in 53 countries across the world.

Many GlobalScots have highlighted that they have a specific interest in working with schools/universities to motivate and inspire students through sharing their story and experiences.

The materials have been developed to support either learning within one curriculum area or interdisciplinary learning across a variety of curriculum areas. The aim is to support practitioners with developing the Experiences and Outcomes as well as the entitlement of all learners to develop skills for learning, life and work.

The activities and suggestions in this Pack have been designed to provide support in the delivery of career information, providing practitioners with a range of fun and engaging ideas and a starting point to help develop learners' knowledge of the wide variety of sectors and career paths available to them. They also suggest ways in which practitioners might involve partners in the planning and delivery of learning opportunities.

Target Audience: Secondary Practitioners across the eight Curriculum for Excellence Curriculum areas

Website: This resource pack can be found on the Highland Council DYW Glow tile under 'Supporting Documents' or contact ann.gillies3@highland.gov.uk for a pdf copy.

31. The Bauer Academy



The Bauer Academy is uniquely resourced. Its team of qualified academics work with leading industry professionals at seven Scottish radio stations, which includes Moray Firth Radio, to design and deliver new multimedia projects. These projects provide valuable new skills development opportunities, whilst generating multimedia content to help individuals, groups and communities promote themselves, their ideas and their activities. This active, industry-based teaching focuses on developing relevant media skills but also transferable attributes; communication, confidence, creativity, enterprise etc. As a result, courses are valuable stepping stones to further studies and work.

The Academy's approach to education has proven to work well with marginalised groups and we have great examples of those who have a history of not engaging with traditional learning at school but who have excelled at our academy courses including those from the care system and those with additional needs.

29. Social Enterprise Academy

Our role is to help young people, and their teachers, understand the social enterprise business model and establish their own social enterprises in schools.

We do this by developing an understanding amongst young people of the social enterprise business model and giving them the opportunity to get involved hands on in a social enterprise in line with the principles of Curriculum for Excellence.

We've worked with young people in all sectors of education and in local authorities across Scotland helping them to:

- Understand what social enterprise is
- Identify a social aim
- Develop their business plan
- Think through their social purpose
- Introduce them to practicing social entrepreneurs who then act as mentors, nurturing them and helping them embed social enterprise as a key part of their educational establishments ethos

Target Audience: All ages

Contact Details: Sandra Ewan, Chief Futures Officer

Address: Thorn House, 5 Rose Street, Edinburgh, EH2 2PR

Telephone: 0131 243 2670 / 01463238088

Email: scotland@socialenterprise.academy

Website: <http://www.scottishfairtradeforum.org.uk>



30. Take it to the Next Level

Take it to the Next Level is a resource pack that has been developed by the Scottish Sector Skills Council, in partnership with Tree of Knowledge, to provide detailed information about the career opportunities across the range of sectors in operation in Scotland. The guidance within this Pack supports the 'Impartial careers information, advice and guidance factsheets' (IAG) and is structured to stimulate thinking around how career guidance might be approached and developed from a range of curriculum areas.



GlobalScots participation could be themed around internationalisation, innovation, leadership or targeted at specific sectors eg Technology, Energy, Life Sciences, Food & Drink etc.

Target Audience: All ages

Contact Details: Rona Edington, Co-ordinator International Networks

Telephone: 0131 313 6025

Email: rona.edington@scotent.co.uk

Website: <https://www.globalscot.com/>

11. Hi-hope

Hi-hope.org is an online resource that provides information about opportunities for young people, particularly aged 14+, however some opportunities are available for all ages.

There are five sections which include a directory listing services, a learning choices section which allows young people to research their learning choice options whether staying on at school or leaving. There is a training and skills section listing training opportunities at the point of leaving school and beyond and a noticeboard which is updated with events, jobs, updates, courses, volunteering and news on a daily basis.

Most recently the work experience tab has been created. In partnership with our Developing the Young Workforce Regional Groups, this is being populated with employer opportunities to broaden work-related learning options via local employers. This part provides teachers and young people with a direct platform to liaise with employers.

Target Audience: Secondary, although Work Experience section can provide work-related learning opportunities for all school-age groups via teacher coordination.

Contact details:

Address: Highland Council Headquarters, Glenurquhart Road, Inverness, IV3 5NX

Telephone: 01463 702038

Email: info@hi-hope.org

Website: www.hi-hope.org



12. HISEZ Fusion

HISEZ provides support and advice to social enterprises. Fusion is a HISEZ fund in support of entrepreneurship across the Highlands & Islands. Within this there are funds specifically for young entrepreneurs.



We also have an Impact Hub in Inverness. This is part of a global network of co-working spaces, with over 100 Impact Hubs established world-wide. Impact Hub offers a flexible work space for social entrepreneurs and entrepreneurs and brings together members from a range of backgrounds and nationalities and encourages shared learning. To find out more visit: inverness.impacthub.net or call the Impact Hub on 01463 715533 to arrange a trial run.

Target Audience: Secondary School - Impact Hub 16+

Contact Details: Karen Bruce

Address: 67a Castle Street, Inverness, IV2 3DU,

Telephone: 01463 715533

Fax: 01463 223 460

Email: karen.bruce@hisez.co.uk

Website: www.hisez.co.uk

13. ISSOS

ISSOS operates, designs and delivers international summer schools for 13 -18-year-olds from over 70 nationalities at St Andrews, Cambridge and Yale Universities. ISSOS exists to create a safe place for students to learn and grow and do this by delivering high-level academic and elective subjects, some of which are unique to ISSOS, and by creating an environment where everyone is welcome. ISSOS is a values-based company and believes that a values-led education is one of the key successes to any great school.

ISSOS has an entrepreneurship program that it can take into schools in Scotland and a youth leadership program, both are unique to ISSOS, and are designed as workshops that engage students for up to 3 hours. In addition, ISSOS often speak at schools on entrepreneurship, the



the pupil entitlements within the Career Education Standard. These include subject specific lesson inserts, skills for work lesson plans for both primary and secondary age groups from P5 up, support tools for subject choices, and teacher training to support the implementation of these.

Target Audience: P5 upwards

Contact Details:

Address: Inverness Careers Centre, 1-5 Church Street, Inverness, IV1 1DY

Telephone: 0300 013 3835

Email: steven.bone@sds.co.uk

Website: <https://www.myworldofwork.co.uk/>

28. SkillForce

SkillForce is a national education charity, backed by HRH The Duke of Cambridge, helping young people to flourish in primary and secondary schools across the UK.



SkillForce Scotland are working with around half of the authorities in Scotland to help raise attainment and achievement. The support, programmes and awards we offer are very much tailored to reflect local needs but across the board we aim to re-engage children and young people through motivational mentoring and alternative education initiatives to improve behaviour, performance and attainment. We also promote personal development, employability and improved health and wellbeing.

SkillForce offers a range of programmes that support Scotland's Curriculum for Excellence by helping learners develop the skills, capabilities and attributes necessary for them to become successful learners and confident individuals.

Target Audience: Primary / Secondary (ages 6-14)

Contact details: Marlyn Hosie, Director Scotland

Address: SkillForce, Edwinstowe House, High Street, Edwinstowe, Nottinghamshire, NG21 9PR

Email: marlyn.hosie@skillforce.org

Website: <http://www.skillforce.org/>

Fair Trade in Enterprise Education adds an ethical dimension to teaching and learning about Enterprise and shows that there is much more to business than making a profit. Schools have established Fair Trade Businesses which develop entrepreneurial skills.

Raising awareness of Fair Trade among the young, particularly at school level, our involvement with schools seeks to promote the use of Fair Trade products in canteens, staffrooms and beyond.

Target Audience: All ages

Contact Details:

Address: Robertson House, 152 Bath Street, Glasgow, G2 4TB

Telephone: 0141 353 5611

Email: info@sftf.org.uk

Website: <http://www.scottishfairtradeforum.org.uk>

26. Signpost

Signpost is a non-profit making link between volunteers and voluntary organisations. We aim to raise the profile of volunteering as a powerful force for change in people's lives.

We offer a volunteer recruitment service to appropriate organisations and provide information and advice to prospective volunteers.

We have offices in Inverness and Nairn, working across the voluntary, public and private sectors.



Target Audience: Generally Senior Phase, although potential to offer to all age groups if supervised & dependent on opportunity

Contact Details: Gail Duff

Address: 5/7 Tomnahurich Street, Inverness, IV3 5DA

Telephone: 01463 711393

Email: gail.duff@signpost-inc.org

Website: <http://signpost-inc.org/>

27. Skills Development Scotland

Skills Development Scotland offers a range of digital resources to support the implementation of



entrepreneurial mindset and leadership. Most recently, ISSOS have spoken and run workshops at Kilgraston and Kelvinside Academy, as well as delivering programs to ISSOS students during summer.

Target Audience: 13-18

Contact details: Jen Munro, Founder & Managing Director

Telephone: 03300777247

Email: info@issos.com

Website: <https://www.issos.com/>

14. JTS - Just Trading Scotland

JTS are a not for profit organization seeking to improve the lives of small-holder farmers in some of the world's poorest countries by creating a sustainable market in the UK for their produce. Our organization's main focus is supporting small-holder rice farmers in the north of

Malawi. We see trade as a vital key to rectifying the injustice of global poverty. At its best, trade creates international networks of people who work to develop their skills, their resources and their communities; through trade they can work their way out of poverty, develop economically, educationally and politically.

The main way we interact with schools is through the gokg challenge. The gokg Rice challenge consists of challenging a group of school pupils to sell gokg of rice – the amount of rice sold that would enable a Malawian farmer to pay for a year's basic secondary education for one child.



Target Audience: Nurseries -secondary

Contact Details:

Address: Unit 3/4 Greenlaw Industrial Estate, Wallneuk Road, Paisley, PA3 4BT

Telephone: 0141 255 0901

Email: info@jts.co.uk

Website: <https://www.jts.co.uk/>

15. Little Investigators

Little Investigators brings fun, hands-on and educational science classes to children in the Inverness area. Each class focuses on a different science that encourages children to



think of the world around them. Classes consist of interactive activities that allows children to get hands-on and explore the theme of the day.

Target Audience: Preschool (3-4 years) and Primary (P1-P7)

Contact Details: Dr Emma Robertson

Email: littleinvestigators@gmail.com

Website: www.littleinvestigators.co.uk

16. Marketplace

Marketplace is an online tool connecting schools and colleges with business. Employers register using the *Our Skillsforce* website and start passing on knowledge of their sector through workshops, talks, workplace visits or placements.

Schools and colleges use Marketplace to bring industry insight into the classroom. Using the dedicated Marketplace area on My World of Work, teachers search for opportunities posted by employers .

Target Audience: All ages

Website: <https://www.skillsdevelopmentscotland.co.uk/what-we-do/our-products/marketplace/>



17. Micro-tyco

Micro-Tyco is a month-long global enterprise challenge that enables participants to practice and learn fundamental business principles in a safe, 'micro' environment. Teams from schools have 30 days to turn £1 seed capital into as much money as possible. All money created by Micro-Tycos is invested by WildHearts in micro-loans for poor entrepreneurs in the developing world. Participants 'become entrepreneurs to fund entrepreneurs.' So far over 40,000 Micro-Tycos from 21 countries have taken part.

Target Audience: All ages

Contact Details:

Address: The Micro-Tyco Team,

Telephone: 0141 611 9777

Email: info@micro-tyco.com

Website: <http://www.wildheartsgroup.com/micro-tyco>



programme is running in over 120 schools across Scotland.

Target Audience: Aged 13-19

Contact Details: Stewart Thomson, covering Highlands & Islands and Dumfries & Galloway

Email: Stewart.thomson@princes-trust.org.uk

Website: www.princes-trust.org.uk

24. Saltire Awards and Volunteering

Saltire Awards is the Scottish Governments national youth volunteer awards. They celebrate, recognise and reward the commitment, contribution and achievements of young volunteers in Scotland, aged between 12 and 25. Young people gain nationally recognised certificates, signed by Scottish Government Ministers, for the different amounts of volunteering they do. Saltire Awards helps young volunteers to reflect on, capture and communicate their learning and development gained through their volunteering. There are four milestones to the Awards designed to help you celebrate your volunteering journey. The Challenge; The Ascent; The Approach; The Summit.



Target Audience: Aged 12 - 25

Contact Details:

Address: Highland Third Sector Partnership, Thorfin House, Bridgend Business Park, Dingwall, IV15 9SL

Telephone: 01349 864 289

Email: info@htspinterface.org.uk

Website: www.saltireawards.org.uk

25. Scottish Fairtrade Forum

The Scottish Fair Trade Forum works to embed the values of Fair Trade in all aspects of Scottish society and to maintain Fair Trade Nation status for Scotland. The Forum supports schools and nurseries to engage with Fair Trade and the wider Rights and Global Citizenship agenda.



introductions, impromptu speaking, questions/answers, persuasive speaking and delivering a prepared talk.

Positively Speaking workshops are delivered in an upbeat and motivating environment. The workshops are either full-day (6 hours) or half-day (3 hours) and the number of participants per workshop is up to 25 depending on requirements.

Target Audience: Secondary

Contact details: Jane Cameron, Founder

Telephone: 01292 678373 / 07837 011690

Email: jane@positively-speaking.co.uk

Website: <http://www.positively-speaking.co.uk/>

23. Prince's Trust

Prince's Trust Scotland helps disadvantaged young people into employment, education and business. We work with young people facing barriers such as long term unemployment, those who have left care or are homeless, young people with a criminal record or those with mental or physical health problems or disabilities.



Enterprise is a programme to explore the possibility of starting a business and to support young people to achieve this or to achieve alternative positive outcomes, delivered by Prince's Trust staff with support of volunteers, through information sessions, 'Explore Enterprise' courses, business support and business launch.

Our Enterprise Executives frequently undertake talks and presentations to S5/S6 pupils on the possibilities of self-employment and The Prince's Trust Enterprise Programme throughout all regions.

The Prince's Trust **Achieve** programme will help 13-19 year olds to develop the skills and confidence they need to reach their goals, through relevant, engaging and informal learning.

Young people on the programme have the opportunity to gain a 'Personal Development and Employability' qualification at SCQF levels 3,4 and 5. The

18. MoneySense



MoneySense is the Royal Bank's flagship financial education programme delivering learning for 5-18-year-olds, both in the classroom and at home. Over the past 22 years our free, impartial programme has helped around 4.5 million young people learn about money.

Easy to use, interactive and fun, MoneySense provides everything parents and teachers need to engage young people to learn about managing money in a real and relevant way.

We work closely with teachers, parents, young people and education professionals to develop straight forward, relatable content and engaging activities that are linked to the national curriculum.

MoneySense helps young people by giving them the skills and knowledge needed to be better prepared for the financial challenges that face them in the future.

There are 4 key parts to the programme:

- Educational games, videos and interactives for young people
- Downloadable lesson plans and classroom resources for teachers
- Fun money activities parents can do with their children
- Classroom workshops delivered with the help of our employee volunteers

Target Audience: 5—18 age range

Contact details: Elaine Farrer, RBS Sustainability

Email: Elaine.Farrer@rbs.co.uk

Website: <https://rbs.mymoneysense.com/home>

19. Moniack Mhor Creative Writing Centre

We offer young people the chance to improve their creative writing skills, grown in confidence and be inspired by offering a range of workshops in different types of writing (song writing, journaling, magna, graphic novel, poetry, prose and more!).

We run these workshops at the writing centre or wherever there is a demand (as funds allow!) and also run one-to-one mentoring places, residential short course and week-long courses. We help to set up and support writing clubs and give young people the chance to get an idea of all



that's involved in the publishing industry, through our anthology of young writers work. We work with established, well-regarded writers to deliver our activity, believing that these "creative industry leaders" can help inspire and encourage young people to find their voices.

Target Audience: Generally young people aged 8-25, although we can offer storytelling and activity afternoons for ages 5-8.

Contact details: Eilidh Smith

Address: Moniack Mhor - Scotland's Creative Writing Centre, Teavarran, Kiltarlity, Inverness-shire, IV4 7HT

Telephone: 01463 741675 or 075435 786 101

Email: eilidh@moniackmhor.org.uk

Website: www.moniackmhor.org.uk

20. My World of Work Live! *Skills Development Scotland*

Learn about space by simulating the orbital motion of a satellite, have a go at programming a robot using LEGO® MINDSTORMS technology, or try to assemble a digital sensor that monitors your heart rate.

These are just some of the activities young people can experience with My World of Work Live! – a set of interactive exhibits and activities designed to bring STEM careers (science, technology, engineering and maths) to life.



Target Audience: P7-S3

Contact Details: Alessio Gusmeroli

Address: Inverness Careers Centre, 1-5 Church Street, Inverness, IV1 1DY

Telephone: 0300 013 3826

Email: Alessio.gusmeroli@sds.co.uk

Website: <https://www.myworldofwork.co.uk/live>

21. Orbit

Orbit is the teenage business incubator. Sir Tom Hunter and RBS fell in love with the concept, and have helped back the development of our programme and our launch.

We offer one programme. We focus on perfecting that one



programme. It's free, and it doesn't take up any teacher or class time. We target 16-18 year olds to our LaunchPads (meeting rooms), located in major city centres.

The teenagers will meet there once per week, on a weekday evening from 6pm – 8pm, and will come every week over a 15 week period, from September to December.

The Programme involves teenage participants launching real profit generating, part time businesses.

In our launchpads, every teenage participant is assigned a business mentor, whom is a real entrepreneur. This entrepreneur provides tailored advice to the teenage participant, and guides every individual participant on a 1:1 basis into setting up a business.

Target Audience: Secondary School

Contact Details: Kieran Aitken

Telephone: 07970 040604

Email: kieranaitken@weareorbit.co.uk

Website: <http://www.orbit-incubator.co.uk/>

22. Positively Speaking

Positively Speaking supports youth entrepreneurship by providing training workshops to promote confident and effective communication. These interactive workshops provide opportunities to equip young people with the communication skills to promote their self-esteem and to increase their potential for successful entrepreneurship, employability and involvement in their communities.

We work primarily within the education and youth sectors, including charities and 3rd sector organisations.

Positively Speaking interactive workshops provide techniques to increase pupils' skills as confident communicators and effective speakers. This improves their self-confidence, their education, employability and enterprise prospects and also their desire to use the power of their voice to bring positive change.

Besides speaking in front of others, our training also encourages listening, teamwork and peer evaluation, all important life skills. Participants are encouraged to practise different types of speaking e.g. effective

